COLDING BOX

READY TO SERVE



VAV DUSEN BROS. STAFF

Left to Right — Charlie Willoughby, Bernie Adamson,
Eileen Fuchko, Leonard Hardy, Frank Garner.

IN THIS ISSUE

Television Story by Liebman
Editorial by Vincent Barrie

MARCH '49

A MONTHLY PUBLICATION FOR THE CANADIAN AMUSEMENT OPERATOR

Move Fast for this Special Sale

-SILVER KING-

Manufactured in Canada by DOMINION NOVELTIES CO.

Completely re-designed for sales compelling eye appeal. Flashing red, blue and silver colors.

Beautifully colored.

Precision Built.

Famous for dependable performance, long life and trouble free service.

Bigger profits from locations are a natural with the all-new SILVER KING Vendors.

Baked Enamel Base.

Sturdily Constructed.

2 Keys.

Make sure of your investment, insist upon SILVER KING.

Can be adjusted to give as many peanuts as desired.

Each machine is guaranteed. Minor adjustments will be attended to free of charge.

A safe, sure, dignified, independent business of your own.



1c CONFECTIONS

Anyone willing to devote a few hours per week can handle a larger route of these money makers.

The more SILVER KINGS you have working for you—the greater your profits.

Operators all over the country are acclaiming the SILVER KING, the finest and most successful vendor they have used . . . a proved money maker.

Successful operators buy good merchandise when they buy SILVER KING vending machines.

Start now—with a route of SIL-VER KING. You'll be amazed at the steady, large profits made with peanuts.

For a successful vending machine business insist upon SILVER KING.

SPECIAL Discounts on Lots of

25

DOMINION NOVELTIES CO.

AD 1763

152 KING STREET F.

TORONTO

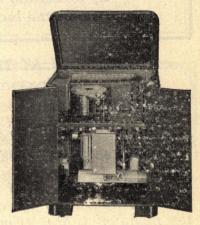


The PHONOGRAPH That Sells-

CANADA'S BEST BUY

2 uanity IS A BARGAIN AT ANY PRICE

write for Wallboxes & Corner Speakers



Buy Now And Don't Be Disappointed Later!

LATE SERIES NEW ROCK-OLA PHONOGRAPHS MODEL 1426 LATE SERIES NEW ROCK-OLA PLAYMASTER (HIDEAWAY) MODEL 1424 75 ALL MAKES AND MODELS USED PHONOGRAPHS

WRITE



WIRE



PHONE



Mortimer Sales Co.

COIN BOX

Edited and Published in Owen Sound, Ontario
BY EDDIE SARGENT
Printed by THE GEORGIAN PRESS

MARCH 1949

Vol. 2 - No. 15

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M Editorial M

By a Leading Personality in the Industry

A CANADIAN AT THE COIN SHOW

BY VINCENT BARRIE

Coin men the world over gathered in Chicago for the Annual Show held at the Sherman Hotel, January 17, 18 and 19. Dave Gottlieb, President for almost ten years, retired although remaining as director to the organization he helped to form. The new President, genial Harry Williams of the Williams Manufacturing Company, was elected by the Board of C.M.I. (Coin Machine Industry). Directors for the year are Harold F. Dennison, Max Levine, Sam Wohlberg, Herb Jones and Herb Ottinger.

Many new machines were shown which were new to the trade, the most prominent being Shuffle-boards which seem to be sweeping the nation (U.S.). Television, shown last year, did not seem very much advanced and operators showed only a casual curiosity to these machines.

To the Canadian operators, of which there were many, the show was only an outing and an opportunity to renew old acquaintances. The embargo on coin machines necessitated by Canada's need to conserve vitally-needed United States Dollars has turned the Canadians into Window Shoppers. In spite of the critical shortage of Music and Amusement Games in Canada. due to the fact that about 80% of the present equipment now operated is pre-war, no relief is in sight at the present time.

All manufacturers of Pin Games showed new games with exciting play appeal new features being Explosion Bumpers which when hit send the ball flying in all directions, giving thousands of points with each hit. Another new feature is the idea of having play field unobstucted by bumpers, new



method of scoring being Roll Over Switches which add new appeal and thrills to Pin Games. Canadian operators gave longing looks at the beautiful new games.

In pre-war years phonograph manufacturers made it a point to change models for every show but this year, aside from the new 100-record model brought out by Seeburg in December, no new models were shown. Incidentally, for some reason or other, the Big Three of the Phono Field—Wurlitzer, Seeburg and Rockola—did not take part in the annual exhibition, contenting to show in downtown hotels or holding Open House at their plants.

The Morrisson Hotel was the headquarters of the phono rebels. Rockola, Evans (with the Mills revamped Constellation) Aireon, with the new combination Phono and Television, and AMI held private, showings at this hotel. There were a large

(Continued on Page 15)

Forming Alberta Association

On January 22nd last, Mr. Wes Van Dusen, long an outstanding citizen of Edmonton, who has considerable prestige through the fact that he has served as head of many civic organizations, met with the operators of Calgary with the idea in view of forming an Alberta association of coin operators. Mr. Van Dusen states it was a very good meeting, and it was decided to set up an association known as the Alberta Coin Machine Operators' Association.

It is quite timely, as pending now is the case in the courts on the legality of the heavy hitter pin ball machine, and as the Government is appealing, it came up on February 14th in Calgary for a decision, and funds were necessary to fight the case. They set up the Association and had raised enough money to take care of

the first round of the case. Mr. Van Dusen states he thinks they have a very good chance of winning the case.

The Committee consists of Mr. Wm. Morrow as President, and Keith Bennett as Secretary-Treasurer. Ner Clark from Lethbridge was appointed southern representative, and Mr. Wes Van Dusen was appointed northern representative.

This certainly is a start in the right direction, and we hope that this Association will be the forerunner of many more strong wins in the Dominion.



FOR SALE..

.. SEEBURG..

5, 10 and Quarter \$90.00 WALL BOXES. . . \$90.60

IN ORIGINAL CASES

APPLY Box 6A Coin Box

AMBASSADOR CONVERSION KIT \$99.50

Spring Clearance

Compare These Prices WITH CONFIDENCE

Canada's Mail Order House **PHONOGRAPHS**

61-Wur. Counter Model...\$175.00 24-Wurlitzer 295.00 600-Wurlitzer 325.00 500-Wurlitzer 325.00 700-Wurlitzer 425.00 800-Wurlitzer 450.00 750-Wurlitzer 500.00 750E-Wurlitzer 550.00 850-1942 Wurlitzer 575.00 950-1942 Wurlitzer 575.00 1015-1947 Wurlitzer 925.00 1100-1948 Wurlitzer1100.00

SEEBURG	
Envoy	350.00
Vogue	325.00
Hi Tone	400.00
Lo Tone	450.00
1-46	825.00
1-47	875.00
Speaker Organ	39.50
Remote Speaker Organ	
ROCKOLA	
Rhythm Master	175.00
Windsor	250.00

Standard	300.00
De Luxe	395.00
Super Master	425.00
1422	695.00
MILLS AND AMI	
Mills, Like New	195.00

250.00

Monarch

100.00

100.00

250.00

350.00

350.00 65.00 65.00 50.00

AMI	. 175.00
500 Wurlitzer	
800 Wurlitzer	595.00
780 Colonial Wurlitzer	600.00
1015-1947 Wurlitzer	950.00
Counter Model Wurlitzer, Like New	175.00
Hi-Tone Seeburg El. Selector	500.00
Lo-Tone, Like New	525.00
Colonel El. Selector Seeburg	450.00
Vogue Seeburg	375.00
1-46 Seeburg	875.00
Mills Throne-Reconditioned	200.00
Rhythm Master Rockola	
Standard Rockola	350 00
DeLuxe Rockola	425.00
Super Pockela	450 00

COMPLETE HIDEAWAYS

1422-1947 Rockola

with Ad	aptors,	Ampl	ifiers, R	emote
Valume (Control	Star,	Electric	Cancel
Mills				249.50
Rockola .				300.00
Wurlitzer				
Seeburg .				375.00

WANT: WURLITZER 1015, 1017, 1100. SEEBURG 1-46, 1-47, 1-48. HIDEAWAY. All postwar wall boxes and pin Nt M games. State quantity and price.

ADAPTORS, WALL BOXES, SDEAKEDS ETC

SPEAKERS, ETC.	
Canada's largest supply of Ad	aptors
and Remote Control Accessori	
every Phonograph. Write for an not listed here.	у туре
nor listed here.	
New Packara Adaptor for	67.50
New Packard Adaptor for Twin 12 Rockola\$ New Packard Adaptor for	67.50
Poskola 12	49.50
Rockola 12	47.50
Seeburg	57.50
New Packard Adaptors for	37.30
Mills Throne and Empress.	49.50
New Packard Adaptors for	ioo s
Wurlitzer Twin 16	69.50
New Packard Adaptors for	
Wurlitzer Twin 12	59.50
New Packard Adaptors for	hes
Wurlitzer 618	49.50
New Packard Adaptors for	
Wurlitzer 412	49.50
A.M.I. Adaptors	35.00
Wurlitzer Adaptors for All	
Models Wurlitzer	57.50
12" Speakers, Utah, New	6.95
8" Speakers, Utah, New Plastics for Wurlitzer 1015,	5.95
Plastics for Wurlitzer 1015,	
lower sides	6.95
Plastics for Wurlitzer 1015,	10.05
top corners	10.95
Wurlitzer 3031, New	59.50
Wurlitzer 3020, 5, 10, 25 1	09.50
Phono-tone Wall Box and	07.50
Speaker with National Slug	
Rejector, may be used as	
extension speaker and Wall	
Box. Used with any Phono-	
graph	17.50
Wurlitzer Used, 30-wire	\$14.50
Packard New Hi Chrome 5c & 10c	64.50
Packard Used	49.50
Seeburg Adaptors, All Models	49 50
Wurlitzer, 3-wire 5-10-25c	. 24.50
Wurlitzer Adaptors, All Models	57.50
Packard Adaptor for Mills Fantasy Lite Up Speaker	45.00
Drum Major Lite Up Speaker	21.50
Buckley 20 & 24 Record	12.50
New Buckley Chrome	47 .50
Buckley Silver & Gold 20-24-32 Rec., Lite Up	19.50
Solotone Boass 1 5 & 10c	19.50
Rockola Adaptor Wurlitzer 100 new 30 wire	49.50
Wurlitzer 100 used, like new	24.50
Solotone Location Amplifier, New	99.50 59.50
Wurlitzer 100 new 30 wire Wurlitzer 100 used, like new Solotone Location Amplifier, New Solotone Location Amplifier, Used Adaptors & Amplifiers & Speakers, etc., f all Phonographs (State Model)	or Waite
Aluminum Speaker Baffles	Write

LIVE DWILL GWINT	
Shooting Star	\$225.00
Four Roses	
Punch	95.00

125.00
95.00
125.00
50.00
75.00
40.00
40.00
40.00
50.00

BIVE BALL CAMES

Super Charger 40.00 Limelight 65.00 Cowboy 40.00 Mascot 65.00 Bounty 40.00 Pick-Em 40.00

Congo 1 or 5 ball 60.00 New Champ 60.00 Big Chief 75.00 Drum Major \$ 65.00 65.00 75.00 50.00 Convention Landslide Roxy Limelight Lite-A-Card Broadcast

Mascot	
Bowling Alley	10
Big Show	
Punch	
Tops	
Marines	1:
Sky Rider	1
Horoscope	
Attention	
Power House	
Border Town	-
Lightning	
Band Wagon	12

Double Barrel Havana Cyclone Roxy Flicker MANY MORE - WRITE

Sport Parade Striptease ...

Stage Door Canteen

Paradise

Seven Up Oscar

OIAL DALL	
Fairground 4-coin multiple	\$225.00
Ak-Sar-Ben 4-coin multiple	225.00
Arlington	175.00
Lite-A-Pair	150.00
Flying High	150.00
Cocktail Hour	125.00
Sport Special F.P.	325.00
Dark Horse F.P.	350.00
Record Time F.P.	350.00
Ak-Sar-Ben, 6 Multiple Pay	
Out	275.00
1-2-3 Pay Out and Free Play	125.00
Skunk Pay Out	95.00
Credit Pay Out	125.00
D	1 50 00

MANY OTHERS - WRITE

Preakness Pay Out

ONE BALL

PARTS AND SUPPLIES

SPECIALS - MARCH	ONLY
Kicker Bumpers	\$7.95
Explosion Bumpers	7.95
ABT #500 Coin Chute	3.65
Contact Kits	7.45
Rectifiers	4.95

Extension Speakers Lite Up\$	14.95
Speaker Boxes, natural or	
painted any color. Specify.	10.95
Corner Plastics for Wur. 750.	10.95
National Drop Coin Slug Re-	
jectors, suitable for all Games, Vendors, Consoles,	
Games, Vendors, Consoles,	
Wall Boxes, etc. Low price	4.95
Fractional H.P. Motors for	
Timers, Wall Boxes, Heat	
Motors, etc.	2.95
Turntable Motors, for all	
Phonographs	Write
Plastics for all Model Phonos.	Write
A.B.T. New Ace Free Play Coin Chutes, 5c & 1c	\$ 3.95
12" Speakers P.M. Utah	6.95
12" Speakers P.M. Utah Flipper Bumper Kit, DeLuxe Berman Pin Game Lift Shop Truck on Wheels	. 89.95
Contact Kits Wurlitzer Volume Control Keys	6 95
Wurlitzer Star Wheels	29
Wurlitzer Dumbells Wurlitzer Tone Arm Screws	29
Wurlitzer Main Fibre Gears	2.95
Wurlitzer Worm and Drive Gears	2.00 8.75
25-Cycle Gears, All Phonographs	5.00
Mallory Genco Rectifiers, Heavy Duty	\$ 21.50
25-Cycle Motors for All Phonographs	34.50
30-Wire Cable, rat and water proof, per foo Wurlitzer Genuine Crystal Conversion	.30
Pick-up for Model 800, 750, 700, 1015 Wurlitzer Complete Tone Arm and	10.95
Pickup New Needle (Any Model)	. 7.50
Jacobs Replacement Tone Arms for All Models Seeburg with Electric Trip	27.50
Needles for Jacobs Arms — 15,000 Plays Electric Trip for All Models Wurlitzer and	75
Seeburg	7.50
Rockola Belts	90
Phonograph or Pin Game	Write
Permo Point Needles, each Pfanst'el Needles, each Pfan	42
Miracle Point MANY OTHER PARTS — WRITE TO SAVE	35
MANT OTHER PARTS - WRITE TO SAVE	MONET

ARCADE

Electric Shocker, .01c	\$ 44.50
Gottlieb Grip Scale	39.50
Smiley, Like New, .01c	9.75
A.B.T. Target Skill	39.50
Exhibit Card Vendor	49.50
Mutoscope Sky Fighter	275.00
Mutoscope Post-War Photo-	
matic, Like New	1850.00
(Plenty of Supplies Free)	
Mutoscope Punching Bag, Fl.	
Sample	295.00
Mutoscope Atomic Bomber	4.50
Blow Ball	75.00
Pitchem Catchem	99.50
Western Baseball De Luxe	175.00
Whizz Free Play with Stand	49.50
Hockey Super Speed, Brand	
New, 2 Players, 5c Play	149.50
Keeney Air Raider Gun	89.50
Keeney Shoot Your Way Tokyo	149.50

PENNY GAMES

Target Skill	\$ 35.00
Peanut Vendors	19.50
Bingo	24.50
Pitchem	29.50
Card Vendor	25.00
Pop Up	34.50
Electric Grip	35.00
Best Hand	29.50
Mike & Jake	35.00
Tally	24.50
Bat a Ball	49.50
Try Your Skill	49.50
Smilies	7.95

LIGHTWEIGHT PICK-UPS

For All Wurlitzers and Seeburgs Perfect Tone — Easy on Records

This Reproducer gives you everything you want in Commercial Phonograph Operation. Available for all Wurlitzer and Seeburg Models.

Nothing to Change — Just Plug It In 2,000 Plays per Record 15,000 Plays per Needle

Model W25	fits all Wurliters with 6L.6 power tubes
Model W16	fits all Wurlitzer 12 and 16 models
	fits all Seeburgs with 6L.6 tubes
Model S10	fits all Seeburgs with 2A3 tubes

SLOT MACHINES

Superior Mystery 3-5 Pay	
Out, 5c-	49.50
Mills 25c	165.00
Jennings 25c Chief	175.00
Mills Qt. 1c	69.50
Pace Comet, 5c	125.00
Jennings 5-10-25c Triplex	
Chief	225.00
Mills Free Play Slot 5-10-25c.	325.00
Jennings Free Play Slot 5c	175.00
Pace Free Play Slot 5c	250.00
1 Mills Cherry Bell 5c	175.00
Jennings 1c Jack Pot	39.50
Bally Bell, 5-25c, like new	250.00
Mills New Block Cherry Bell 5c	475.00
Jennings New Stand. Chief 5c	450.00
Jennings Gooseneck Jack	
Pot 5c	125.00
Pace Comet 5c	150.00
New Mills Replacement Cabi-	
net, Any Model	44.50
MISSELLANIEGUS	

MISCELLANEOUS

			r list.		Killus.
Counter	Slots an	d Go	mes	of All	Kinds
Imp 1c-	5c-10c				19.50
Peanut	Vendors				10.95
Jumbo	Parade	ree	Play	\$	72.50

Trino ioi non	
Shoe Shine Machines, 5c or	
10c Play\$	295.00
NOTE: Record Player Com-	
plete with Amplifier	39.50
Convertor-32-Volt DC, 110-	
Volt AC	49.50
Convertor-110-Volt DC, 110-	
Volt AC	79.50

COUNTER SLOTS

American Eagle 5

American Eagle 3c	39.50
Liberty 5c	39.50
Daval Free Play 5c	49.50
Mills Round - the - World 5c	
Free Play	65.00
Klix 1c	28.50
Buddy 1c	24.50
Imp 1c-5c-10c Combination	17.50
Little Duke 1c Jack Pot	50.00
Mills QT 1c	49.50
Pop-A-Reel	39.50
Tally Jack Pot	34.50

NOTICE: WRITE FOR ANYTHING YOU REQUIRE WHICH IS NOT LISTED HERE

ALL prices subject to change without notice.

OPERATORS—We will buy new or used equipment. State in first letter quantity, condition, and lowest cash price.

TERMS—1/3 down, balance on delivery; or—Use our time payment plan of 1/3 down and balance in 3 to 24 months.

VINCENT A. BARRIE

Phone 2648

(ST. THOMAS COIN SALES LTD.) 669 Talbot St., St. Thomas, Ont.

Pot Pourri

Wes Van Dusen of Van Dusen Bros., Edmonton, writes to tell us that they are forming an Alberta Association of Coin Operators. . . . Further news about this in this issue. . . . Wes and his wife are presently on a trip to New York and Havana, Cuba. Wes plans to visit Montreal and Toronto on this trip also. . . . Albert Hambly and his brother, genial owners of Dominion Novelties in Toronto, are fast making a name for themselves in the manufacturing line with their popular new product, Silver King vendors. . . . For a modest investment an operator can have an income of \$150.00 to \$200.00 a week out of just what it is—"peanuts".... Gene Chevrier of Snookerette in Toronto is still handling plenty ot orders of this popular machine, "Snookerette".

... Allan Pullmer tells us that he has the lowest prices and the top quality in shuffleboards in Canada. . . . In Boston, the local interests have devised a unique way of using parking meters for fund collections. Each one now bears a temporary sticker stating in effect that "this meter will take your nickels and pennies for parking, but you may also drop other coins (which will not register) as your contribution to the March of Dimes".... Latest reports from the American Broadcasting Company in the U.S.A. show that their time charges for a TV show are \$2.200.00 an hour.... The production costs run \$12.000.00 to \$13,000.00 for this same hour. . . . The current record and record player situation is getting even more tangled. . . . Capitol Records, Inc. (Hollywood), is coming out with a 45 r.p.m.

WANTED

The two best Mechanics in Canada for the oldest, most respected arcade in Canada's largest summer resort. This is not a rough house proposition but family trade and you must have tact, knowledge, scrupulous honesty and be a hard worker. Compensation is commensurate. Write

E. LIEBMAN

12 Baby Point Rd.

Toronto 9, Ont.

changer in April, and next fall Webster-Chicago Corp. will start selling spool recordings on wire. Webster claims it has licked the problem of multiple manufacture of wire recordings and can now make 96 at a time. . . . It will probably sell 15-minute reels for about \$2.95, using books, plays, etc., at the start. . . . Reports from all parts of the U.S.A. show that the shuffleboards are here to stay.... For a while back, operators were having their doubts about the boards, but we have had a report from Portland, Oregon, where tournaments are being held, and there has also been opened a shuffleboard parlour with 10 boards in operation. . . . Romeo Laniel, veteran Montreal operator, is under the weather, being confined to his home for four to six weeks. . . . Lou Keyfets is on an extended trip to Western Canada which will take from four to five weeks. ... Reg Gilcrist, the Seeburg distributor for Canada, has on the go with the Baldwin Distributing Co. the possible perfection of an uncanny coin mechanism which will revolutionize the vending business. It gives change for any coin or any size of purchase made. . . . The present decline in collections of music operators across the country is believed to be only a temporary (Continued on Page 21)

FOR SALE

Southern Ontario Pin Table & Music Route

This route is not too large and showing an execellent profit.

Good established locations with plenty of opportunity to expand.

Reason for Selling on request

APPLY Box 11

THE CANADIAN COIN BOX

Around the Town and the Country

By Art Lipton

Well, here I am back in Quebec, and is it ever cold! But a few nips from my good friend, Louis Faust, and I have completely recovered.

Louis and his family, I think, are the hardest working juke box operators in the community. He and his wife are out all the time looking for places to put new Wurlitzer equipment, and the new place we went to called Nymark is the show place of Northern Quebec. Louis has wall boxes (Wurlitzer, of course) all around the place and besides he is taking advantage of having a Model 1100 Wurlitezr on the floor, which he feels is bringing him more revenue. . . . Well, good luck to the Fausts. . . . Was down to Sherbrooke to see my good friend, Eddy Blouin, and there is a man with enterprises. . . . His La Salle Hotel, where we stopped in town, is one of the most modern in the territory. . . . He says, "auote", business will be getting better all the time and the district he covers would like some

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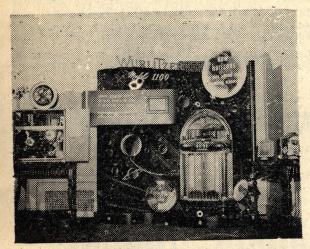
more 1100 (sorry, Eddie, embargo you know) but they will have to wait. . . . A new operator in around St. Jerome has a nice setup with a few new Wurlitzers and is expanding very fast. . . . Keep up the good work. . . . Pit Halikas was in town and I just missed him, so I will say I'm sorry and drop in the next time I am in Drummond-ville. . . . Sam Schwartz was seen on the corner of Peel and St. Catherines Streets talking about his son. . . . I can verify that he is some lad—just a chip off the block.

Said hello to the Laniels on their way to the coin machine convention. . . . Sorry to hear about their bereavement. . . . A tip to the ops—Chuck Darwin of Monogram Records has some specials for you, and I think his Sweet Georgia Brown number by Brother Bones is a big hit. . . . He is quoting juke box operators a special price—don't miss the boat.

(Continued on Page 17)

Marty Morosnick says...

It was a pleasure to meet old friends again at the C.M.I. Convention in Chicago. I look forward to the day when we can have an annual C.C.M.I. show in Canada.



WANTED: Wurlitzers, used or new; post-war Wurlitzer Wall Boxes, used or new.

→ Kindly state price and condition ←

Winnipeg Coin Mackines

277 Donald St.

Winnipeg, Man.

Trade Directory

Summary of trade activity for the past two weeks is condensed here in easy-to-file form as a trade service feature of The Billboard:

New Equipment

Bata-Score (10-ball), H. C. Evans & Company, 1528 West Adams Street, Chicago 7.

Barnacle Bill (five-ball), D. Gottlieb & Company, 1140-50

N. Kostner Avenue, Chicago.

Cigarette Vender, Vendors, Inc., 585 10th Avenue, New York.

Circus (five-ball), Exhibit Supply Company, 4222-30

West Lake Street, Chicago 24.

Coffee Vender, Jiffy Products Company, El Monte, Calif. Gizmo (five-ball), Williams Manufacturing Company, 161 West Huron Street, Chicago 10.

Ice Cube Machine, Vendice Corporation, San Diego, Calif.

Nut Vender, Ajax Distributing Company, 55 Brantford Street, Newark, N.J.

Paradise (five-ball), United Manufacturing Company, 5737 North Broadway, Chicago 40.

Sales Audit Recorder, Durant Manufacturing Company, Milwaukee.

Screwball (five-ball), Genco Manufacturing Company, 2621 North Ashland Avenue, Chicago 14.

Shuffleboard, Valley Manufacturing Corporation, 333 Morton Street, Bay City 3, Mich.

New Firms

Commercial Coin Machines, Inc., 38 Hartford Avenue, New Britain, Conn.

Hartford Cigarette Venders, Inc., Grand Street, Hartford, Conn.

The Taran Distributing Company has been appointed A. M. I. distributor for Florida and Cuba Its Florida office is in Miami, while its Cuban office is in Havana.

Personal Notices

William Adams has been added to the staff of the National Automatic Merchandisers' Association, as the assistant to the director of membership.

Charles G. Allen has resigned his position as treasurer, assistant secretary, and director of Veeder-Root, Inc.

Jonas Bessler has joined the Lieberman Music Company, Minneapolis, as director of sales.

Chalex Corporation, New York, has placed its advertising account with Kirk B. Shivell, Inc., Ridgewood, N.J.

E. W. Chapman has been named vice-president in charge of engineering for the Tuthill Pump Company, Chicago.

Herb Geiger has been elected chairman of the NAMA Region VI.

Will R. Golden has resigned his position with the Universal Match Company.

Jack Pero has resigned his position as sales and advertising director of Spacarb, Inc.

Juke Box Via Car Radio

SHREVEPORT, La., September 11.—Juke box music piped by a special midget "broadcasting station" to the loud-speakers of patrons' cars parked outside drive-ins appeared in several different spots here during the week. With the advent of this special type of juke entertainment in local snack stops, the idea seems to be gathering momentum and may be due for a widespread wave of popularity in the Northern States next summer. This is the second city to feature such customer-ized juke service. Here, as in the San Francisco drive-in featuring this music service (The Billboard, September 11), customers give their nickels to girl car-hops who in turn select the tune requested on the juke box, which is located indoors, as usual.

In one of the Shreveport drive-ins having this juke box broadcast service, the Huddle, the owner is preparing a "musical menu" consisting of selections on the machine and which are handed to each customer as he drives up. The customer checks off those tunes he wishes played, giving the car-hop the money for same.

Use of such "stations" is said by those drive-in operators having them, to be the answer to their own special music problem. They can now satisfy outdoor patrons' desire for juke box music and at the same time abide by local laws banning the playing of music over outside loud-speakers.

As to the stations themselves, which may be purchased either by the location owner or music operator, they are actually only small wireless phono-oscillators, measuring about 3 by $1\frac{1}{2}$ inches in size, and which operate with a power of about half a watt. These units, which may be purchased complete from the average radio supply house, are attached to the juke box and broadcasts its music over a short range.

Among the other drive-in spots in Shreveport featuring broadcasting of juke box music are the Rendezvous and the Amber Inn. With the growing customer approval of such installations, numerous other local drive-in and like establishments catering to outdoor trade are expected to install their own broadcasting units or request their music operators to do so.

NEW PRODUCTS

Beverage Vender (cup, hot coffee), Memo Products Company, Los Angeles.

Beverage Vender (cup, citrus juice), American Citrus Corporation, Chicago.

Scale, Rock-Ola Manufacturing Corporation, Chicago. Coin Changer (electric, built-in), Johnson Fare Box Company, Chicago.

Rainbow (five ball), Williams Manufacturing Company, Chicago.

Morocco (five-ball), Exhibit Supply Company, Chicago. Beverage Vender (carton, fruit juice), Kold Krisp Apple Service, Inc., Los Angeles.

Co'n counter and wrapper, Dusarge Design Corporation, New York.

Springtime is ATCORA Time

More and more coin machine operators are seeing the value and profit in a route of ATCORA Coin Operated Radios.

Quoting one operator who now has over two hundred ATCORAS bought and paid for out of revenue in a little over a year:

"Where can I find a legal business which I can operate myself that will return my investment at this rate?"

Don't wait, now is the time to invest, write, phone or wire for prices on-

ATCORA COIN OPERATED RADIOS

Atcora Coin Radios

- 1. ATCORA is Canadian made and is approved by the Canadian Standard Association.
- 2. ATCORA features a solid aluminum chassis.
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- 6. Easy to install. Just plug it in.
- 7. Volume control permits ATCORA to be used at any hour without disturbing other guests,
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Automatic Phonographs
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OTTAWA, ONTARIO

Mr. Phonograph Operator—

Thank You For The Wonderful Reception You Have Given Our

Model 1100

We are completely sold out on this Model.

WURLITZER operators are urged to protect and preserve their valuable equipment.

Complete stock of WURLITZER parts are carried at all branches.

We invite your inquires.

We Have A Very Limited Quantity of

MODEL 1080 A WURLITZER Colonial Model, with Cobra Tone Arm. MODEL 1017 A WURLITZER Hide-a-way, with Cobra Tone Arm. MODEL 3031 30 Wire Wall Boxes.

Protect your location and increase your income with-WURLITZER Wall Box instalations.

Write our nearest office for complete details

WURLITZER

Cobra Conversion Kits, to fit models 1015-1080-1017 complete with pre-amplifier, and all CAA

installation instruction

WURLITZER

Cobra replacement cartridges for model 1100 \$3.50

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JACOBS

Tone-Arm for WURLITZER all models .	\$18.50
Tone-Arms for SEEBURG all models .	. \$16.95
Electric Trips	\$6.95
Needles	. 75c

We are anxious to buy quantities of used WURLITZER phonographs. Send us a list of your surplus WURLITZER Phonographs and Prices.

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EXCLUSIVE WURLITZER DISTRIBUTORS

FACTORY—NEWMARKET, ONT. SALES AND SERVICE BRANCHES. TORONTO, MONTREAL, VANCOUVER

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Coinradios \$62. ea.

Made in Canada, To Rigid U.S.A. Factory Specifications 8 to 12 Feet Rebound Type Prices \$365. to \$665. 22 Feet Regulation Type

ALLAN PULLMER

30 BUCKINGHAM APTS.

WINNIPEG, MAN.

Get them to make the Nickels-and Fast, that's Distant Screen Television!

The first part of this headline elicited considerable thought on my part. It came from a rather young friend of mine who is not engaged in the coin machine business. It sounded almost like a panacea for all the ailments of the coin machine business, past and present. Its snappy phrasing in the style of young "49ers" seemed to emphasize rather than detract from its value.

There have been years of arguments about nickel or dime play, three plays for a quarter, shortening of record playing time to two minutes, the cutting of commissions to locations and other measures designed to bring about fair compensation for music operators' efforts and investments.

Nothing definite and constructive has been done and old, experienced operators who have spent a long part of their lives in this business are going to, or have already, deserted the business faster than new capital or personnel can be induced to enter it.

The trouble lies, of course, with that little fellow, the nickel, who, at pre-war value, even one at a time and every three minutes, meant something in way of payment for services rendered. It should by now be obvious that the post-war nickel will never again equal the pre-

war nickel in value and cannot again serve its purpose. The cost of doing business has skyrocketed too much for this.

It should also be a foregone conclusion by now that the better-than-average operator has gone about the limit with his location arrangements. In order to work out something better than a fair wage or salary for himself, he had to work out smaller percentages for his locations or front money for himself; any attempt to go much farther along this line will endanger his whole set-up, in that location owners will not be interested in equipment on their premises—his or any operator's equipment.

The solution? A tapping of the almost inexhaustible reservoir of spending, the public's pockets. How? With equipment that is absolutely new and novel and not just a rehash of what has been before the public for almost a quarter century. And engineer this new equipment to bring you more than one nickel at a time—many coins simultaneously. Get them to make with the nickels (plural)—and fast!

Sounds like a dream? Well, Mr. Operator, turn to page — and see how one new type of operation, tried and proven, is meeting this—one of the greatest problems the industry ever faced. Read about it and investigate this proposition; it will be time well spent.

-E. Liebman.

Editorial

(Continued from Page 4)

number of new Slot Machines brought out among the leaders. Jennings and Mills displayed new models. One of the newcomers in this field was Universal Industries of Chicago with their new console "Arrow Bell". This machine has highpowered play appeal, being made in Pay Out and Free Play models.

About 15 firms displayed Shuffleboards in various models from 7½ feet to 22 feet in length. Prices ranged from \$300.00 to \$950.00 for the De Luxe models with electric scoreboards. Veterans in the game field who had the finer games were Chicago Coin with their Shuffle King, and Rockola with about three models in various price fields. Shuffleboards are creating a wide interest in the United States but it is very unlikely they will ever be widely used in Canada as the locations with the large space required for them are very limited.

Special trailers are needed to move them to locations, usually three to four men needed to set up the game.

A large number of Shu Shine machines were shown. American operators claim they are being highly accepted in many new locations and owing to their simplicity of operation they give very little trouble.

Exhibitors were highly pleased with results of the Convention. Buying was brisk but wisely done. Operators learned during the war that games usually discarded after a year or so could be used for a long time, and owing to the high cost of new games the operators now buy more cautiously.

Canadian operators would like to see restrictions removed from our industry but, although the news from Ottawa indicates a better situation insofar as United States currency reserves are concerned, as long as commodities so essential to the economic and home life of Canada are either barred or on a quota basis no thought of allowing the importation of amusement games can be entertained.

SORRY-

BUT AFTER OUR LAST MONTHS AD. APPEARED WE WERE PRACTICALLY SOLD OUT.

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HOWEVER WE HAVE

100 SOLOTONE BOXES

If You Are Interested

PHONE - WRITE - WIRE

Island Amusement & Novelty Co.

(SMITH BROS.)

2508 DOUGLAS ST.

VICTORIA, B.C.

Monogram Records-New Canadian Hit Label

Monogram Records, a new (75c retail) Label has recently made its debut on the Canadian market and has already established itself as a Hit Label.

Riding high with five "Big" records, (SWEET GEORGIA BROWN by Brother Jones and his Bones; CHICKEN SHACK BOOGIE by Amos Milburn; YOU BROKE YOUR PROMISE by Paula Watson; CRUISING DOWN THE RIVER by Norm Alexander; and I CAN'T GIVE YOU ANYTHING BUT LOVE by Sabby Lewis) this new label is following a policy, juke-box wise, of putting out only hits and proven nickel grabbers.

This Company is definitely on the ball, and if a record or a song starts to move south of the Border, you can count on Monogram getting with it.

Monogram is headed by Chuck Darwyn, and the wax is pressed and distributed through its own distributing outlet, The Ambassador Music Company. Their offices are located on Yonge

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Sacrifice Price

BROADCAST	\$60.00
LEGIONNAIRE	60.00
STRAT-O-LINER	60.00
SPORT PARADE	60.00
LINE UP	60.00
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NAME YOUR PRICE

WURLITZEK	Major
616	Colonel
600	PENNY GAMES
700	Challengers
800	Kicker and Catcher
1015	Bat-a-Ball
A.M.I.	Penny Golf
Top Flight	MISCELLANEOUS
SEEBURG	Low Scales
Casino	High Scales
Plaza	Shoot the Ball
Mayfair	Ten Strike
Classic	Submarine
Envoy	25-Cent Slots
GAMES, Five-Ball-Ba	llyhoo, Kilroy, Horoscope,
Crossline, etc.	
Games, One-Ball-Ak	sarben, Pot Shot, Victory
Specials.	All the filler and have
This equipment will	be checked and cleaned

ATLAS MUSIC COMPANY

Exclusive Wurlitzer Dealers
891 Bank Street Phone 4-7833

Street, Toronto, right above Al Siegel's Wurlitzer Distributing Company, but the two companies are not associated.

Some of the American labels now flying the Monogram Banner in Canada are: Apollo, Aladdin, Supreme, Rainbow, Crystaltone, Uptown, Danceland, Tempo, and dozens of others.

According to operators who have Monogram records in their machines, their take has been upped considerably. According to Darwyn, the biggest sellers to date have been CHICKEN SHACK BOOGIE and the new Paula Watson record YOU BROKE YOUR PROMISE. The cost to operators, incidentally, is 42c.

IN THE SPOTLITE!

Another new low priced pop record to hit the market in the past few weeks is the SPOT-LITE label. Cost to operators on this record is only 36c each. This, too, is pressed and distributed by Monogram and can be purchased through the Ambassador Music Company. The SPOTLITE policy is to back two hits on a record.

Incidentally, Monogram also records top Canadian artists, and if any of you guys have a cute protege you would like to "wax", drop us a line and tell us about it.

The Editor Speaks

Cur courts of law get themselves mightily embroiled in the interpretation of simple words. There is a case on record which went to the Supreme Court over the interpretation of the word "services".

Section 986 says "in any prosecution under Section 229, any automatic or slot machine used or intended to be used for any purpose other than for vending merchandise or services shall ... be deemed to be a means or contrivance for playing a game of chance. . . "

A man in Montreal had a pin ball machine. He provided amusement only but he was tried anyway and found guilty, although his lawyers argued that his machine vended "services". Similar cases in Quebec had been found guilty before, although in Ontario the decision had gone the other way. Our pin ball operator appealed to the Quebec Court of Appeals and lost, so he took his case to the Supreme Court of Canada. The learned justices studied the knotty

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Balance arranged to satisfaction
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problem, finally came up with a decision. They said that "services" included amusement. Otherwise, juke boxes would be illegal. If they had not quashed the conviction; only lavatories and telephones would come under the "services" heading.

This is our Criminal Code, that great document of human restrictions, with the withered moss growing out of its four-syllable words and the bookworms getting indigestion on its contents. What was well and good in 1892 is no longer entirely applicable. This is the age of progress. You can't base criminal laws on a code that is becoming progressively more archaic.

Around the Town

(Continued from Page 5)

Milton Janetakes of Toronto is going ahead very fast and I predict that the boy will go places.

Herb Taylor of Perry Automatic is very busy lately installing wall boxes. . . . That's the right thing to do, Herb. . . . As I said in my column several months ago, protect your location by wiring up. . . . Who knows how long this embargo may last, and if and when it comes off—which we expect is for a spell yet—your locations will be wired and then you have nothing to worry about. . . . A word to the wise is sufficient. . . . Alex Sherman from Ottawa was a visitor at our office. . . . He is doing very well with used records at the Metropolitan Stores across Canada.... Operators returning from the coin convention say that there are no changes in regards to phonographs and expect television is still a long way off.... Lou Keyfets, our general secretary-treasurer, is preparing for a trip out west.... Look out for the cowboys, Lou—and a good trip.

Johnny Hamilton, our Vancouver manager, sends in a report that business on the coast is slowed down on account of shortage of hydro, but that they expect relief almost immediately. . . . Well, here's hoping, Johnny.

Marty Morosnick of Winnioea wishes that he could get some more model 1100 for Manitoba. . . So do we for Ontario and Quebec, Marty, so don't feel badly. . . . There are still a few wall boxes and hideaways available.

Well, it is getting cold again here, and there is no more news for this month.

Television--A Splendid Opportunity for Canadian Operators

This industry is about to lose one of its greatest opportunities again as it did some years ago with coin-operated movies. Imagine, if you can, the earning power of coin-operated movies during the years that the "talkies" were in their inception.

The sweet income from bell operations during those years kept operators satisfied, and when manufacturers finally turned to coin

movies it was too late.

The mistake is about to be repeated with television—in fact, it has already been committed in the United States. With a busines recession, much more pronounced than we have it in the Dominion, tavern operators there searched for a trade stimulator. Television seemed to be the answer and their juke box operator the logical man. With no satisfactory coin-operated receivers available, locations purchased outright home-type television receivers

Monogram The Hottest Thing on Wax

POWDER YOUR FACE 104

104 POWDER YOUR FACE WITH SUNSHINE Phyllis Marshal 105 CHICKEN SHACK BOOGIE Amos Milburn 106 SWEET GEORGIA BROWN Brother Jones and his Bones 108 SATURDAY NIGHT BOOGIE Candy Johnson 111 CRUISING DOWN THE RIVER Patti Jarvis 112 I CAN'T GIVE YOU ANYTHING BUT LOVE Sabby Lewis 114 YOU BROKE YOUR PROMISE Paula Watson 115 ITTY BITTY GIRL Velma Nelson ORDER FROM: 477 Yonge Street, Toronto AMBASSADOR MUSIC COMPANY OPERATORS PLEASE NOTE: Your cost on these records is only 42c each.

and are operating them in competition with the juke boxes in their locations.

The results have been firstly catastrophically low incomes from what were good juke box locations and, secondly, wholly unsatisfactory conditions, business-like and in other ways, for the location owners.

Operators were hoping against hope that the novelty would not last, completely forgetting the far-reaching effect which this new medium of entertainment, television, will have eventually and which will stand comparison with the revolution brought about in our lives with the popular-priced, mass-produced automobile.

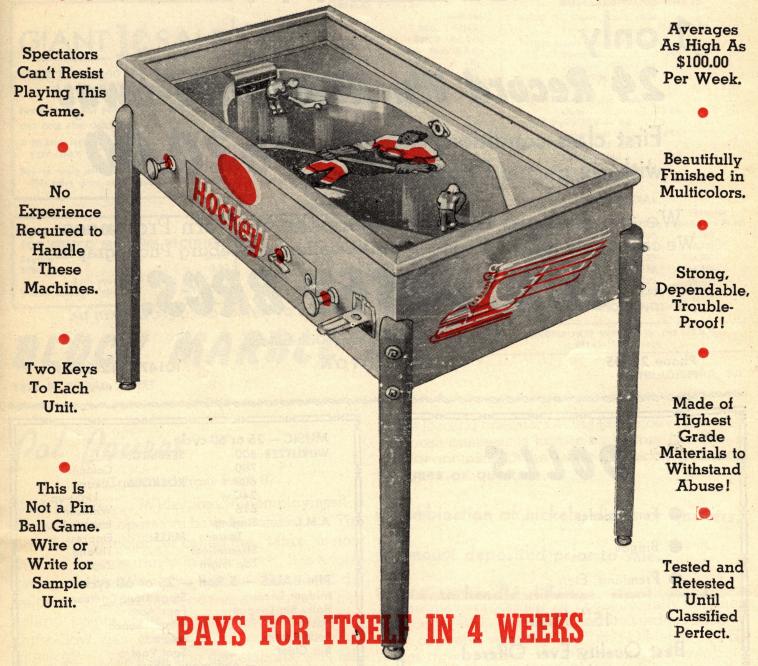
The writer feels that he is not sticking out his neck by predicting a complete change in the living habits of our peoples as television becomes widespread. A recently taken poll shows that people with receivers in their homes for periods of around two years view them only about 6% less than do people who own their sets six months or less. All these people admitted living more in their homes now, with less club life for the men, fewer parties for the women, and even the youngsters staying home for television nights, and—yes—less driving of automobiles by all members of the family.

The impact on the living habits of people in television areas is tremendous and, from all appearances, is lasting. By the same token. earning possibilities of coin-controlled television, at least for the vears until the country becomes saturated with home receivers, is

beyond estimate.

Home-type receivers are of course not the answer to the operators' or the location owners' requirements. Their miniature screen makes for impractical and unprofitable operation. Patrons will crowd the set and, in doing so, will curtail or actually suspend spending. Nor will singlecoin "take" allow for a good profit. Distantscreen receivers and multiple-coin play are prime requirements. These indispensable features are incorporated in "Masterview Receivers," for which Melody Lane Limited, Toronto 9, Ont., are originators and distributors. —E. Liebman.

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SLOTS WANTED, Any Condition 5 - 10 - 25 Mills-Jenning-Watling-Pace Let us know what you have

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Buy as many combinations of 4 as you like! This offer good only while our stock lasts.

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			a. Lots	
W308 Armature Assembly			.35	
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W297 Recording Arm	1.25	.38	.35	
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(Metal) Complete	2.35	1.75	1.50	
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Complete		.90	.85	
W312 Contact Bracket for				
large Step-up Gear		25	.30	
(Specify 3 or 4 points) W303 Inside Ball Lift		.90	.85	
W310 100 Step-up Gear	1.20	.90	.05	
(Small)	.85	.65	.60	
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W823 Pin Game Clock (Bell			P. Serie
Type)	1.75	1.25	1.00
W1026 Maple Skee Balls-23/4"			
Diameter	.45	.25	.20
W1175A Curved Glass for			
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W615 Gun Lens for Seeburg			
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W618 Photo Cell - All			
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F20HIP	1.95	1.65	(3.80)	
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ESTABLISHED 1929

PHILADELPHIA, PA.

Pot Pourri

(Continued from Page 8)

slack period. . . . Widespread unemployment is the worst fear operators have to combat.... The new English motor car called the "Minx" is now making its appearance in New York. It is a fourcycle side-by-side valve engine capable of developing 38 break horsepower at 41 r.p.m. Their selling points—four forward speeds, finger-tip shifts, low gas consumption, and a price of \$1,896.00. . . . Self-service gas stations, it is felt, are about to spread. . . . At a self-serve in Los Angeles, California, motorists are saving .04c a gallon by serving themselves. . . . It is also found that the average motorist buys more at a self-serve station than he does at an ordinary one. . . . It has a cashier cage with cash girls in kilts carrying out the Scot thrift scheme. . . . Fric Liebman, the long recognized Dean of Canadian Operators, has branched into grand scale operation of coin television. . . . Liebman always has been a trail-breaker, and we wish him luck in his new ventures. . . . Johnny Achladites, one of

the leading operators in the Province of Quebec, whose business is known as Victory Novelty, is very optimistic of the future of the coin business.

Tanguay, proprietor of Laval Novelty in Sherbrooke, P.Q., is making an outstanding success of cigarette vending via Vend-O-Matic. . . . He has three phases. . . . 1. Sales. . . . 2. Rental. . . . 3. Operation. . . . Mr. J. B. Jones, Ir., another distributor of Vend-O-Matic in St. John, N.B., is also blazing the trail by placing a lot of muchines on location. . . . Harry Solomon's super speed hockey game has made tremendous strides in the past three months. Harry reports that the demand for such low-price games is unlimited, and operators report a gross as high as \$100.00 a week. . . . Rockola of the U.S.A. are also engaged in the shuffleboard manufacture. . . . It is recorted that their product is much superior to other shuffleboards. . . .

Letter to the Editor

Mr. Eddie Sargent, The Canadian Coin Box. Owen Sound, Ont.

Dear Sir:

We would like to know if you could give us some information about the following matters:

Could you give us addresses of manufacturers who manufacture bedlamp radios, electric coin meters for radios, coin-operated radios for hotels, hospitals and restaurants?

Please find enclosed our cheque for renewal of The Canadian Coin Box.

Thanking you in advance for the trouble, we beg to remain,

Very truly yours,

Iean Dansereau

Available To Operators

G-20010-100, 100, 100 ARE the UNE TALLULAH POLKA by Johnny Eager w-Espe Musette Orch.

G-25009-POUND YOUR TABLE POLKA (One More Chorus) OLD CHIEF WALLA HOO Sung by the Barry Sisters w-Sammy Meade's Orchestra

Operators Price 60c Ask for our Foreign Language Records

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CREDIT INDICATOR lights up to show amount deposited prior to sale.

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Wurlitzer 500	350.00	Bat-A-Ball (Brand New)	75.00
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